2026/10/5

Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

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FY2026 (March 1, 2026 to February 28, 2027)	Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
Sales (YoY)	Change (%)														
Domestic Sales *1	108.0	110.4	114.9	99.1	105.9	*4 109.0	107.8	112.8						112.8	108.4
Store Sales *1	109.8	112.8	120.6	100.3	109.2	*4 112.0	110.7	116.4						116.4	111.4
Same-Store Sales *2	96.1	98.2	104.8	87.5	95.6	*4 96.4	96.5	105.2						105.2	97.6
Online Sales *1	*4 100.3	101.2	*4 93.1	*4 94.5	*4 94.7	*4 97.4	96.8	99.5						99.5	97.1
Number of Stores															
End of Month (Term) *1	2,493	2,491	2,487	2,483	2,471	2,456	—	2,446						—	—
Openings	41	6	2	0	2	3	54	5						5	59
Closings	17	8	6	4	14	18	67	15						15	82
M&A	30	0	0	0	0	0	30	0						0	30
Number of Same Stores *1	1,938	1,955	1,986	1,993	1,982	1,967	—	1,957						—	—

Note: As a general rule, this sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should the final data differ from the preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced. The “Full year” column presents the cumulative figures from the start of the current fiscal year through the reporting month.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales. Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores. Online sales are aggregated from sales on our own and other affiliates’ websites.

*2 Same stores are defined as stores that have been open or newly consolidated (joined our Group) for more than 12 months prior to the report and have kept the same retail area (same floor space) as in the same month of the previous year. The number of such stores changes monthly. Therefore, stores that have been relocated or closed for more than one day due to renovations are excluded. Please note that same-store sales do not include e-commerce sales.

*3 Following the consolidation of World Style Labels Co., Ltd. as a subsidiary on March 1, 2026, its figures have been included in the year-on-year sales and store count data, effective from March. The "M&A" line item in the store count breakdown reflects this new consolidation.

*4 For WOS Mall sales at Fashion Co-Lab Co., Ltd., the revenue recognition standard has been changed from gross sales to net sales. As a result of the retrospective revisions to prior periods following this change, the year-on-year monthly e-commerce sales figures for the first half (March through August) have been revised as shown in the table.
The August year-on-year figures have been revised as follows: domestic retail sales from 108.9% to 109.0%, store sales from 111.9% to 112.0%, same-store sales from 96.3% to 96.4%, and e-commerce sales from 97.8% to 97.4%. Please check the underlined figures.

Number of holidays* year-on-year　Current month +1　Month in previous year +1　*Saturdays, Sundays and public holidays

- Domestic retail sales for this month were 112.8% of those for the same month last year, with store sales at 116.4% and e-commerce sales at 99.5%. Same-store sales were 105.2% of the previous year’s level. The number of holidays increased by one compared with the same month last year, which is estimated to have had a positive impact of approximately 2.4%.

- During the month, demand for autumn merchandise increased as the temperature fell. In the store channel, we once again experienced the positive effects of merchandising reforms at our core brands as new autumn products arrived. In addition, successful promotional initiatives, including special fairs, helped increase customer traffic during the Silver Week.
In the e-commerce channel, the “WORLD WEEK” campaign held in the latter half of the month, in conjunction with the arrival of autumn merchandise, drove growth in advance orders and consequently brought full-price sales above the previous year’s level. Meanwhile, clearance sales remained sluggish, partly due to less price discount for late-summer merchandise and limited inventory.

- By item category, autumn merchandise performed strongly across the board, led by knit pullovers and cardigans, as well as jackets and pants which are staple items, and new blousons. Among fashion accessories, shoes continued to perform well, while kitchen items showed solid performance in the household goods category.
By brand, apparel brands—including Narumiya’s core brand petit main, SHOO・LA・RUE, STRASBURGO, and TAKEO KIKUCHI—posted substantial growth and drove overall sales. RAGTAG, 212 KITCHEN STORE, and ESPERANZA also continued to perform well.

Reference: Results for the Previous Fiscal Year

FY2025 (March 1, 2025 to February 28, 2026)	Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
Sales (YoY)	Change (%)														
Domestic Sales	98.7	95.0	100.0	97.8	101.2	102.0	99.0	92.8	102.2	102.2	107.0	102.8	110.9	103.1	101.1
Store Sales	98.8	95.3	100.9	97.5	101.3	101.8	99.1	93.0	103.2	104.4	108.5	109.5	111.7	105.3	102.3
Same-Store Sales	98.1	94.0	100.1	96.5	100.5	100.2	98.2	91.4	100.5	102.1	93.0	96.3	100.7	97.2	97.8
Online Sales	98.7	93.5	96.5	98.8	101.0	102.6	98.4	92.2	98.6	94.1	102.0	84.1	108.5	95.9	97.0
Number of Stores															
End of Month (Term)	2,270	2,298	2,299	2,301	2,298	2,284	—	2,295	2,319	2,314	2,536	2,483	2,439	—	—
Openings	21	31	8	3	4	4	71	18	32	5	2	0	14	71	142
Closings	13	3	7	1	7	18	49	7	8	10	6	53	58	142	191
M&A	0	0	0	0	0	0	0	0	0	0	226	0	0	226	226
Number of Same Stores	1,999	2,024	2,025	2,023	2,015	1,992	—	2,005	2,037	2,052	2,098	2,059	2,004	—	—

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