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For immediate release

Name of Listed Company: **Gurunavi, Inc.**
Listed Stock Exchanges: Tokyo Stock Exchange
Stock Code: 2440
Representative: Akio Sugihara, President

Notice Regarding Differences between Interim Financial Forecasts and Actual Results for FY2026

November 4, 2026 – Gurunavi, Inc. (the "Company") hereby announces the differences between its interim consolidated financial forecasts for the fiscal year ending March 31, 2027, announced on May 13, 2026, and the actual results announced today.

1. Differences between interim consolidated financial forecasts and actual results for the fiscal year ending March 31, 2027 (April 1, 2026 to September 30, 2026)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of parent	Basic income per share
Forecasts previously announced (A)	Millions of yen 6,820	Millions of yen (630)	Millions of yen (675)	Millions of yen (675)	Yen (11.97)
Financial results (B)	7,032	(25)	(48)	0	0.00
Change (B-A)	212	604	626	675	
Change (%)	3.1	-	-	-	
(Reference) Interim results for the fiscal year ended March 31, 2026	6,374	105	101	128	2.28

2. Reasons for differences and revision

Net sales progressed generally in line with the plan.

On the other hand, expenses came in significantly below expectations. Although the recruitment of sales personnel in the restaurant support domain—the primary initiative for the current fiscal year—was completed in the first half, costs such as personnel and recruitment expenses fell below projections. This was due to the onboarding timing for certain new hires being scheduled later than originally projected, as well as a cautious approach to hiring in other domains driven by improvements in operational efficiency.

In addition, advertising and promotional expenses in the restaurant support domain were shifted from the first half to the second half to maximize cost-effectiveness, which, combined with rigorous company-wide cost control, further contained overall expenditure.

As a result, as shown in Section 1 above, each income/loss metric narrowed or improved significantly compared to projections.

The current fiscal year, the first year of the "Medium-Term Management Plan 2028" announced in May of this year, is designated as a year of investment to achieve exponential growth in the future. In the second half, we will flexibly and swiftly execute measures that contribute to revenue and profit growth from the next fiscal year onward. Specifically, we will steadily execute the expenditures shifted from the first half in the restaurant support domain, and consider additional investments in advertising and promotional expenses. Taking these factors into account—along with business reviews to improve profitability in certain areas outside the restaurant support domain and additional expenditure for security measures—the full-year consolidated financial forecast remains unchanged from the previously announced forecast.