■ Monthly Sales Report for October 2026 (FY2027/1)

2026/11/4

TOKYO BASE Co., Ltd.
Representative : Masato Tani, Representative Director and CEO
(Securities Code : 3415 Prime, Tokyo Stock Exchange)
Contact : Katsu Takagi, Director and CFO
IR Office Phone : 03-6712-6842

【1】Monthly Trends

				Feb.	Mar.	Apr.	1Q	May	Jun.	Jul.	2Q	1H	Aug.	Sep.	Oct.	3Q	Nov.	Dec.	Jan.	4Q	2H	Full-year
Sales	**Total**		**Total**	**138.0%**	**123.0%**	**123.1%**	**126.8%**	**125.2%**	**113.9%**	**114.4%**	**118.1%**	**122.2%**	**117.2%**	**114.0%**	**116.5%**	**116.0%**	-	-	-	-	-	-
			Physical Stores	135.0%	120.4%	120.9%	124.1%	125.6%	111.3%	109.3%	115.8%	119.8%	116.8%	114.5%	120.8%	117.7%	-	-	-	-	-	-
			EC	154.3%	139.3%	137.3%	143.4%	122.9%	126.9%	140.9%	130.0%	136.0%	119.8%	110.8%	96.1%	106.8%	-	-	-	-	-	-
		Japan	**Total**	**136.9%**	**120.7%**	**120.4%**	**124.7%**	**124.6%**	**111.8%**	**114.5%**	**117.2%**	**120.8%**	**116.3%**	**112.2%**	**113.0%**	**113.7%**	-	-	-	-	-	-
			Physical Stores	133.0%	117.3%	117.6%	121.4%	124.9%	108.4%	108.8%	114.4%	117.8%	115.6%	112.5%	117.0%	115.2%	-	-	-	-	-	-
			EC	157.0%	139.3%	137.3%	143.4%	122.9%	126.9%	140.9%	130.0%	136.0%	119.8%	110.8%	96.1%	106.8%	-	-	-	-	-	-
		Overseas	**Total**	**148.7%**	**147.9%**	**151.9%**	**149.6%**	**131.6%**	**135.2%**	**113.1%**	**126.5%**	**136.6%**	**125.4%**	**131.1%**	**154.3%**	**137.9%**	-	-	-	-	-	-
			Physical Stores	148.7%	147.9%	151.9%	149.6%	131.6%	135.2%	113.1%	126.5%	136.6%	125.4%	131.1%	154.3%	137.9%	-	-	-	-	-	-
	Existing stores		**Total**	**127.3%**	**105.2%**	**103.0%**	**108.2%**	**106.3%**	**105.9%**	**102.5%**	**104.5%**	**113.4%**	**104.5%**	**98.5%**	**100.4%**	**101.2%**	-	-	-	-	-	-
			Physical Stores	121.4%	99.1%	97.1%	101.9%	102.9%	100.6%	93.5%	98.6%	108.1%	101.8%	97.3%	102.7%	101.0%	-	-	-	-	-	-
			EC	158.2%	140.3%	142.7%	146.4%	125.2%	131.1%	147.3%	134.2%	141.3%	118.1%	104.2%	90.9%	102.1%	-	-	-	-	-	-
		Japan	**Total**	**120.7%**	**103.4%**	**101.6%**	**107.2%**	**105.8%**	**102.1%**	**102.3%**	**103.5%**	**110.5%**	**103.8%**	**97.2%**	**98.4%**	**99.8%**	-	-	-	-	-	-
			Physical Stores	113.3%	96.6%	95.1%	100.3%	102.0%	95.5%	92.0%	96.9%	104.0%	100.7%	95.6%	100.4%	99.2%	-	-	-	-	-	-
			EC	159.0%	140.3%	142.7%	146.4%	125.2%	131.1%	147.3%	134.2%	141.3%	118.1%	104.2%	90.9%	102.1%	-	-	-	-	-	-
		Overseas	**Total**	**110.3%**	**133.2%**	**126.8%**	**124.6%**	**115.0%**	**173.0%**	**105.0%**	**116.2%**	**148.9%**	**110.2%**	**110.1%**	**121.6%**	**114.4%**	-	-	-	-	-	-
			Physical Stores	110.3%	133.2%	126.8%	124.6%	115.0%	173.0%	105.0%	116.2%	148.9%	110.2%	110.1%	121.6%	114.4%	-	-	-	-	-	-
Number of Stores	**Total**		**Total**	**106**	**113**	**115**	**115**	**112**	**113**	**119**	**119**	**119**	**119**	**124**	**129**	**129**	-	-	-	-	-	-
			Physical Stores	94	101	102	102	99	100	106	106	106	106	111	116	116	-	-	-	-	-	-
			EC	12	12	13	13	13	13	13	13	13	13	13	13	13	-	-	-	-	-	-
		Japan	**Total**	**90**	**98**	**99**	**99**	**96**	**97**	**100**	**100**	**100**	**100**	**105**	**107**	**107**	-	-	-	-	-	-
			Physical Stores	78	86	86	86	83	84	87	87	87	87	92	94	94	-	-	-	-	-	-
			EC	12	12	13	13	13	13	13	13	13	13	13	13	13	-	-	-	-	-	-
		Overseas	**Total**	**16**	**15**	**16**	**16**	**16**	**16**	**19**	**19**	**19**	**19**	**19**	**22**	**22**	-	-	-	-	-	-
			Physical Stores	16	15	16	16	16	16	19	19	19	19	19	22	22	-	-	-	-	-	-
	Existing stores		**Total**	**78**	**79**	**83**	**83**	**83**	**83**	**84**	**84**	**84**	**84**	**83**	**85**	**85**	-	-	-	-	-	-
			Physical Stores	67	68	72	72	72	72	73	73	73	73	72	74	74	-	-	-	-	-	-
			EC	11	11	11	11	11	11	11	11	11	11	11	11	11	-	-	-	-	-	-
		Japan	**Total**	**72**	**72**	**76**	**76**	**76**	**74**	**74**	**74**	**74**	**74**	**72**	**74**	**74**	-	-	-	-	-	-
			Physical Stores	61	61	65	65	65	63	63	63	63	63	61	63	63	-	-	-	-	-	-
			EC	11	11	11	11	11	11	11	11	11	11	11	11	11	-	-	-	-	-	-
		Overseas	**Total**	**6**	**7**	**7**	**7**	**7**	**9**	**10**	**10**	**10**	**11**	**11**	**11**	**11**	-	-	-	-	-	-
			Physical Stores	6	7	7	7	7	9	10	10	10	11	11	11	11	-	-	-	-	-	-

【2】Monthly Overview

In October, total company-wide sales increased 116.5% year-on-year, with Physical Stores at 120.8%, EC at 96.1%, and Existing Stores at 100.4% (Physical Stores at 102.7%, EC at 90.9%). For Japan Existing Stores, Physical Stores recovered from 95.6% in the previous month to 100.4%, as the company expanded inventory and increased the volume of merchandise input.

EC sales were 96.1% year-on-year. By breakdown, Own EC grew steadily at 103.7%, while ZOZO remained at 93.3%. In the same month of the previous year, ZOZO had grown significantly due to a Time Sale aimed at clearing carryover inventory; however, in the current period, the company refrained from conducting a Time Sale and focused on securing operating profit.

Overseas Business grew significantly, with sales up 154.3% year-on-year and Existing Stores up 121.6%. During the month, the company entered Taiwan for the first time, simultaneously opening 3 stores in 2 commercial facilities in Taipei, all of which got off to a strong start. Existing Stores performed above the previous year's level in all regions, and the company will continue working to expand sales both domestically and internationally ahead of the peak demand season for autumn and winter from November onward.

【Note】

- Revenue figures are disclosed on a year-over-year basis.
- This is a preliminary report as of the release date.
  Any discrepancies with the final figures will be corrected in the following month's report.
- These are preliminary in-store sales figures excluding revenue recognition impacts
  ; therefore, YoY comparisons differ from reported figures.
- Our consolidated Chinese subsidiaries have a December fiscal year-end
  ; however, monthly sales are aggregated monthly.

【Definition of an existing store】

- Monthly : Stores that have been open for 13 months as of the month following the month they opened
- Quarter, Half-year, and Full year: Stores in operation as of the first day of the first month of the relevant period in both the prior year and the current year
- Stores that were closed for one or more days during the month are excluded from the existing store count

【3】Store Openings, Closings, and Renovations

① Store openings: 7 stores
STUDIOUS WOMENS Marunouchi Building 2F
KEY TIMEZ Shibuya Scramble Square 8F
KEY TIMEZ Ikebukuro Parco 4F
PUBLIC TOKYO Machida Modi 2F
UNITED TOKYO TAIPEI Breeze Nanshan 3F
PUBLIC TOKYO TAIPEI Breeze Nanshan 3F
CITY MENS TAIPEI Shin Kong Mitsukoshi Taipei Xinyi A9

② Store closures: 2 stores
UNITED TOKYO Nihonbashi
STUDIOUS WOMENS Marunouchi *Relocated and renewed from a street-level store to Marunouchi Building 2F

***Monthly Sales Report for November 2026 (FY2027/1) is scheduled to be released on 2026/12/2**

Reference : Results for FY2026/1

				Feb.	Mar.	Apr.	1Q	May	Jun.	Jul.	2Q	1H	Aug.	Sep.	Oct.	3Q	Nov.	Dec.	Jan.	4Q	2H	Full-year
Sales	**Total**		**Total**	**108.9%**	**105.6%**	**114.9%**	**109.7%**	**125.6%**	**119.6%**	**126.2%**	**123.8%**	**116.7%**	**131.9%**	**121.2%**	**130.3%**	**127.9%**	**130.4%**	**118.6%**	**114.1%**	**121.5%**	**124.0%**	**120.7%**
			Physical Stores	112.5%	109.3%	120.2%	113.9%	126.3%	117.2%	132.0%	124.9%	119.4%	132.2%	120.6%	127.7%	126.7%	131.1%	116.6%	109.2%	119.2%	122.2%	120.9%
			EC	92.6%	88.9%	91.7%	91.1%	125.0%	136.7%	106.8%	121.9%	106.0%	130.6%	124.7%	144.3%	134.5%	130.4%	131.4%	134.0%	132.0%	132.9%	120.8%
		Japan	**Total**	**114.1%**	**106.9%**	**116.0%**	**112.1%**	**126.9%**	**121.9%**	**125.9%**	**124.9%**	**118.4%**	**131.9%**	**119.3%**	**130.5%**	**127.2%**	**131.1%**	**119.8%**	**112.3%**	**121.2%**	**123.6%**	**121.3%**
			Physical Stores	119.7%	110.8%	121.5%	116.9%	127.3%	119.0%	131.0%	125.6%	121.2%	132.2%	118.4%	127.6%	125.8%	131.3%	116.9%	106.2%	118.6%	121.5%	121.4%
			EC	92.6%	88.9%	91.7%	91.1%	125.0%	136.7%	106.8%	121.9%	106.0%	130.6%	124.7%	144.3%	134.5%	130.4%	131.4%	134.0%	132.0%	132.9%	120.8%
		Overseas	**Total**	**71.6%**	**97.3%**	**109.2%**	**91.7%**	**118.8%**	**103.7%**	**140.6%**	**119.9%**	**106.0%**	**132.1%**	**143.1%**	**128.7%**	**134.5%**	**129.7%**	**113.9%**	**132.5%**	**124.4%**	**128.3%**	**117.6%**
			Physical Stores	71.6%	97.3%	109.2%	91.7%	118.8%	103.7%	140.6%	119.9%	106.0%	132.1%	143.1%	128.7%	134.5%	129.7%	113.9%	132.5%	124.4%	128.3%	117.6%
	Existing stores		**Total**	**102.2%**	**101.2%**	**108.2%**	**105.1%**	**119.2%**	**109.2%**	**114.3%**	**114.3%**	**109.5%**	**117.7%**	**107.0%**	**116.1%**	**113.7%**	**115.5%**	**111.0%**	**100.5%**	**109.2%**	**111.0%**	**110.3%**
			Physical Stores	105.2%	104.5%	112.3%	108.8%	118.9%	106.0%	117.2%	114.0%	111.2%	116.2%	104.2%	110.8%	110.2%	112.8%	105.5%	91.1%	102.6%	105.6%	108.1%
			EC	89.4%	85.5%	88.3%	87.7%	120.8%	135.0%	104.9%	119.3%	102.9%	125.8%	122.8%	142.4%	131.8%	128.5%	126.0%	137.0%	133.3%	132.8%	119.3%
		Japan	**Total**	**103.8%**	**99.9%**	**108.9%**	**105.4%**	**120.1%**	**111.9%**	**113.9%**	**115.4%**	**110.2%**	**116.9%**	**105.8%**	**116.0%**	**112.9%**	**115.4%**	**110.3%**	**99.8%**	**108.8%**	**110.4%**	**110.3%**
			Physical Stores	107.7%	103.2%	113.7%	109.7%	120.0%	107.3%	117.0%	114.7%	112.0%	115.1%	102.6%	110.4%	109.1%	112.5%	101.4%	89.5%	101.5%	104.6%	107.9%
			EC	89.4%	85.5%	88.3%	87.7%	120.8%	135.0%	104.9%	119.3%	102.9%	125.8%	122.8%	142.4%	131.8%	128.5%	133.8%	137.0%	133.3%	132.8%	119.3%
		Overseas	**Total**	**83.9%**	**117.4%**	**100.7%**	**101.1%**	**111.2%**	**94.2%**	**118.9%**	**107.4%**	**104.1%**	**132.5%**	**134.6%**	**117.4%**	**127.8%**	**118.2%**	**126.0%**	**109.6%**	**117.6%**	**121.1%**	**111.3%**
			Physical Stores	83.9%	117.4%	100.7%	101.1%	111.2%	94.2%	118.9%	107.4%	104.1%	132.5%	134.6%	117.4%	127.8%	118.2%	126.0%	109.6%	117.6%	121.1%	111.3%
Number of Stores	**Total**		**Total**	**89**	**90**	**91**	**91**	**90**	**93**	**95**	**95**	**95**	**96**	**100**	**105**	**105**	**106**	**107**	**106**	**106**	**106**	**106**
			Physical Stores	75	76	77	77	77	80	82	82	82	84	88	93	93	94	95	94	94	94	94
			EC	14	14	14	14	13	13	13	13	13	12	12	12	12	12	12	12	12	12	12
		Japan	**Total**	**79**	**79**	**79**	**79**	**78**	**81**	**82**	**82**	**82**	**83**	**87**	**90**	**90**	**91**	**91**	**90**	**90**	**90**	**90**
			Physical Stores	65	65	65	65	65	68	69	69	69	71	75	78	78	79	79	78	78	78	78
			EC	14	14	14	14	13	13	13	13	13	12	12	12	12	12	12	12	12	12	12
		Overseas	**Total**	**10**	**11**	**12**	**12**	**12**	**12**	**13**	**13**	**13**	**13**	**13**	**15**	**15**	**15**	**16**	**16**	**16**	**16**	**16**
			Physical Stores	10	11	12	12	12	12	13	13	13	13	13	15	15	15	16	16	16	16	16
	Existing stores		**Total**	**75**	**76**	**76**	**76**	**75**	**74**	**73**	**73**	**73**	**72**	**75**	**78**	**78**	**78**	**78**	**78**	**78**	**78**	**78**
			Physical Stores	64	65	65	65	65	64	63	63	63	62	64	67	67	67	67	67	67	67	67
			EC	11	11	11	11	10	10	10	10	10	10	11	11	11	11	11	11	11	11	11
		Japan	**Total**	**66**	**67**	**67**	**67**	**66**	**66**	**66**	**66**	**66**	**66**	**70**	**72**	**72**	**72**	**72**	**72**	**72**	**72**	**72**
			Physical Stores	55	56	56	56	56	56	56	56	56	56	59	61	61	61	61	61	61	61	61
			EC	11	11	11	11	10	10	10	10	10	10	11	11	11	11	11	11	11	11	11
		Overseas	**Total**	**9**	**9**	**9**	**9**	**9**	**8**	**7**	**7**	**7**	**6**	**5**	**6**	**6**	**6**	**6**	**6**	**6**	**6**	**6**
			Physical Stores	9	9	9	9	9	8	7	7	7	6	5	6	6	6	6	6	6	6	6