Supplemental Financial Summary for the Six Months Ended September 30, 2026

Securities Code: 6745

November 5, 2026

HOCHIKI

2026 健康経営優良法人 KENKO Investment for Health 大規模法人部門

Overview of Consolidated Financial Results for FY3/27 1H

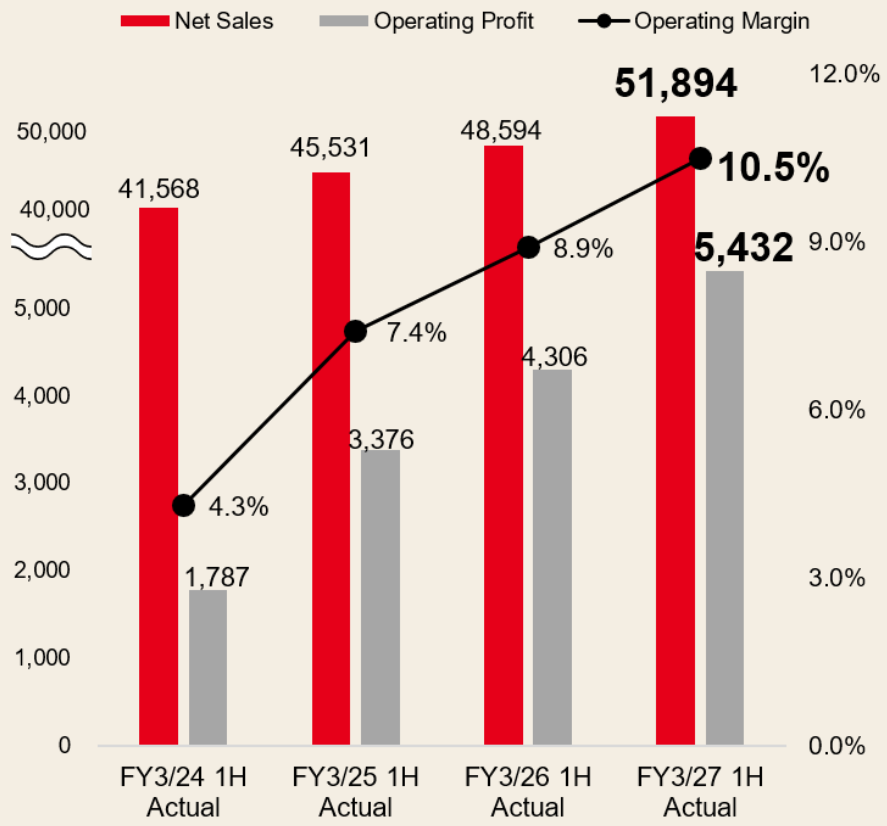
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Financial Highlights

Net sales and operating profit both reached record highs for the first half.

Significant growth in the Recurring-revenue Business (Maintenance + Refurbishment) improved the operating margin year on year and strengthened the earnings base.

Consolidated Net Sales, Operating Profit, and Margin



Profit and Loss by Segment

(Millions of yen)	Net Sales	YoY Change		Profit	YoY Change	
		Amount	Ratio		Amount	Ratio
Fire Alarm Systems	33,662	3,614	12.0%	5,812	1,841	46.4%
Maintenance	10,429	627	6.4%	2,323	233	11.2%
Fire Extinguishing Systems	4,413	(1,628)	-26.9%	516	(681)	-56.9%
Security Systems	3,389	686	25.4%	517	377	270.8%
Adjustment	–	–	–	(3,737)	(645)	–
Consolidated Total	51,894	3,300	6.8%	5,432	1,125	26.1%

Key Indicators

(Millions of yen)	Net Sales/ Ratio to Net Sales	YoY Change	
		Amount	Ratio
Recurring-revenue Business (Maintenance + Refurbishment/Retrofit)	22,904	2,939	14.7%
Composition Ratio of Recurring-revenue Business in Domestic Sales	60.3%	5.2pp	–
Overseas Sales	13,896	1,513	12.2%
Overseas Ratio in Consolidated Net Sales	26.8%	1.3pp	–

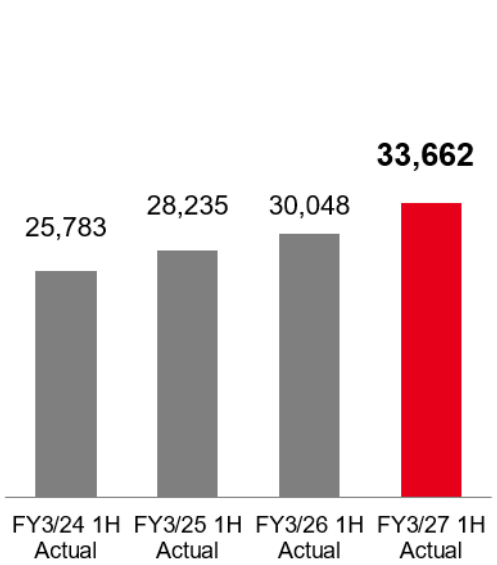
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Results by Segment

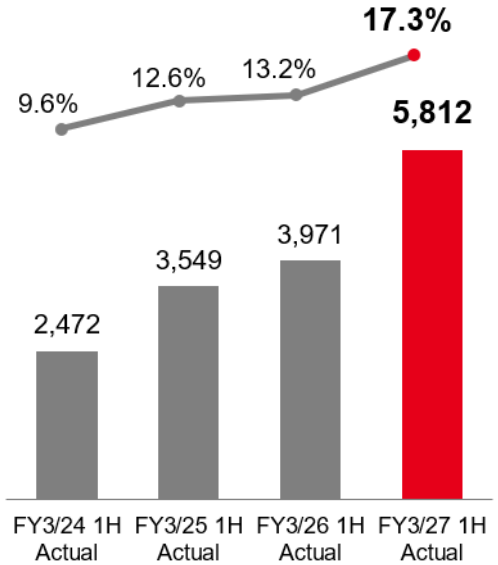
Fire Alarm Systems

Trend of Business Performance (Millions of yen)

Net Sales



Segment Profit/Margin

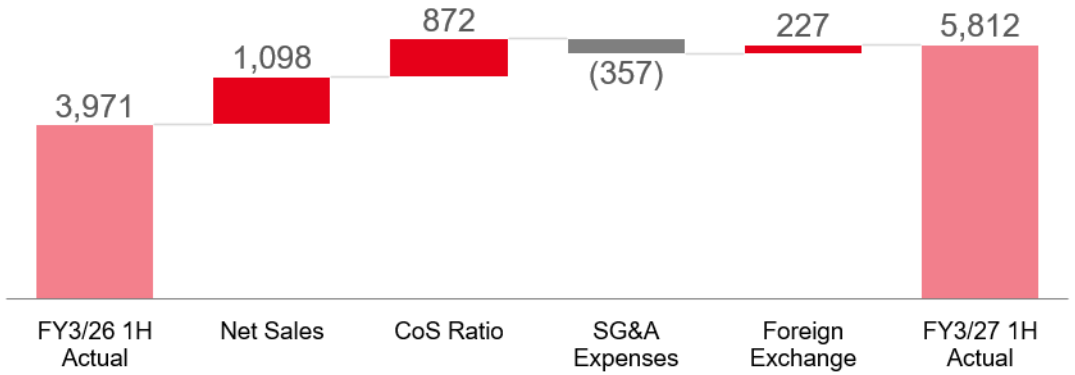


(Millions of yen)	FY3/24 1H Actual	FY3/25 1H Actual	FY3/26 1H Actual	FY3/27 1H Actual	YoY Change
Net Sales	25,783	28,235	30,048	33,662	12.0%
Domestic	16,567	16,899	17,665	19,766	11.9%
Overseas	9,216	11,335	12,382	13,896	12.2%
Segment Profit	2,472	3,549	3,971	5,812	46.4%

Highlights

Business Environment	• Demand for fire prevention systems remained steady, supported by ongoing redevelopment projects and large-scale facility development plans, mainly in the Tokyo metropolitan area. • In the domestic refurbishment/retrofit market, steadily expanding demand for equipment renewal continues to generate recurring revenue opportunities. • Overseas markets maintained a higher growth rate than the domestic market.
Net Sales	• Both domestic and overseas sales increased, driven by the steady capture of domestic refurbishment/retrofit demand and sales expansion in overseas markets.
Segment Profit	• Segment profit increased due to improved profitability from a shift in the business mix driven by growth in domestic refurbishment/retrofit sales, as well as higher overseas sales.

Analysis of Factors for Changes in Operating Profit

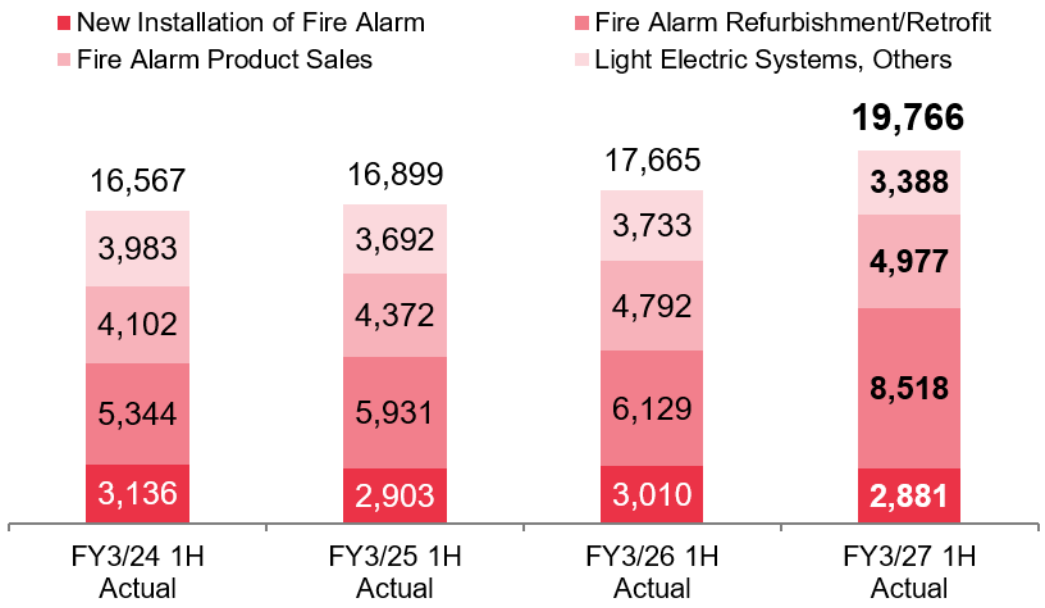


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Results by Segment Fire Alarm Systems: Domestic

Trend of Business Performance (Millions of yen)

Net Sales



(Millions of yen)	FY3/24 1H Actual	FY3/25 1H Actual	FY3/26 1H Actual	FY3/27 1H Actual	YoY Change
Domestic Sales	16,567	16,899	17,665	19,766	11.9%
New Installation of Fire Alarm	3,136	2,903	3,010	2,881	-4.3%
Fire Alarm Refurbishment/Retrofit	5,344	5,931	6,129	8,518	39.0%
Fire Alarm Product Sales	4,102	4,372	4,792	4,977	3.9%
Light Electric Systems, Others	3,983	3,692	3,733	3,388	-9.2%

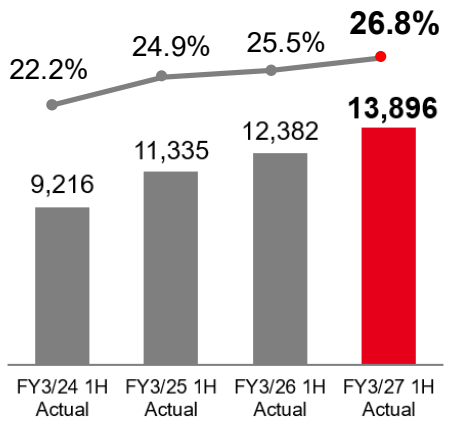
Highlights

- Fire alarm refurbishment/retrofit sales increased significantly, driven by the steady capture of strong equipment renewal demand and the acquisition of large-scale projects.
- For new installation of fire alarm systems, we continued to pursue a well-disciplined order strategy that took profitability and installation capacity into account. Although net sales decreased year on year, they remained in line with the initial plan.
- Fire alarm product sales remained solid and exceeded the level recorded in the same period last year.

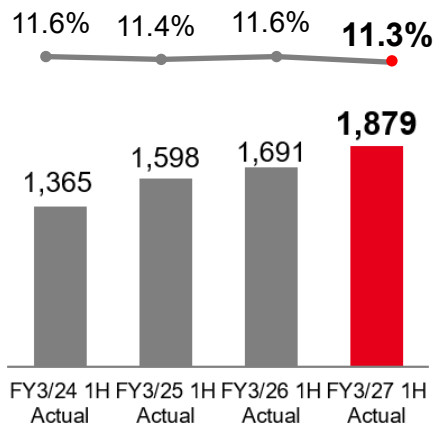
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Trend of Business Performance (Millions of yen)

Overseas sales and sales composition



Combined operating profit and margin of 5 overseas group companies*



* Overseas group companies are presented on an aggregated basis and at a different level of detail from the Domestic Segment.

(Millions of yen)	FY3/26 1H Amount	FY3/26 1H Ratio to Net Sales	FY3/27 1H Amount	FY3/27 1H Ratio to Net Sales	YoY Change
Total Overseas Sales	12,382	100.0%	13,896	100.0%	12.2% [2.8%]
North America/ Central and South America	1,312	10.6%	1,587	11.4%	21.0% [10.7%]
Asia Pacific	3,565	28.8%	4,054	29.2%	13.7% [4.4%]
Europe/Middle East/ India	7,504	60.6%	8,254	59.4%	10.0% [0.6%]
Overseas Sales Ratio		25.5%		26.8%	1.3pp
Exchange Rate (JPY/USD)		146.02		159.49	–
Exchange Rate (JPY/GBP)		195.94		214.16	–

*Figures in square brackets exclude the impact of foreign exchange rate fluctuations.

Net Sales Highlights by Region

North America/Central and South America

- System sales remained strong, supported by enhanced sales and support capabilities, resulting in higher net sales.

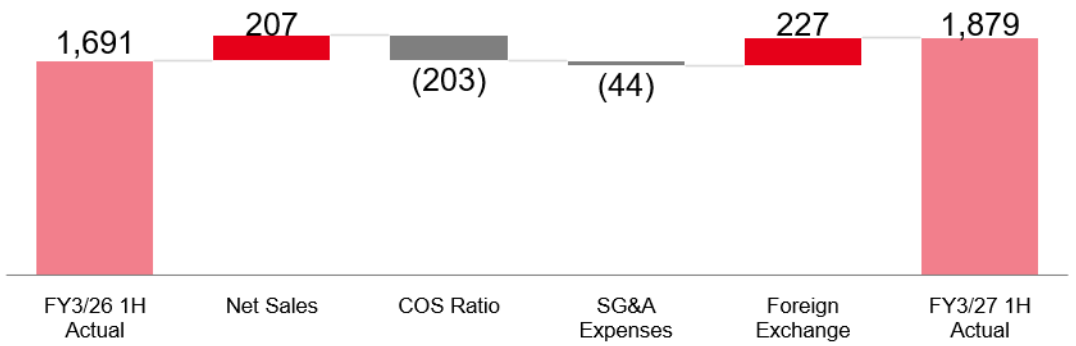
Asia Pacific

- Although sales in Vietnam declined due to the continued impact of administrative procedures, net sales increased, supported by the steady capture of BESS-related demand in East Asia.

Europe/Middle East/India

- The U.K., the Company's key sales region, remained solid.
- Sales in the Middle East declined due to the regional situation and shifts in the timing of deliveries for certain projects.

Analysis of Factors for Changes in Operating Profit



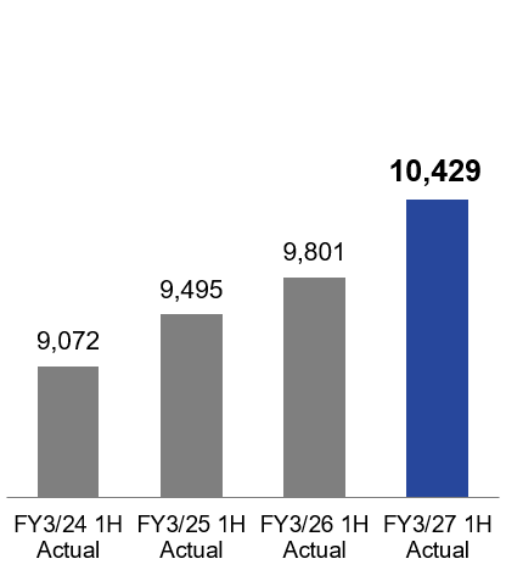
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Results by Segment

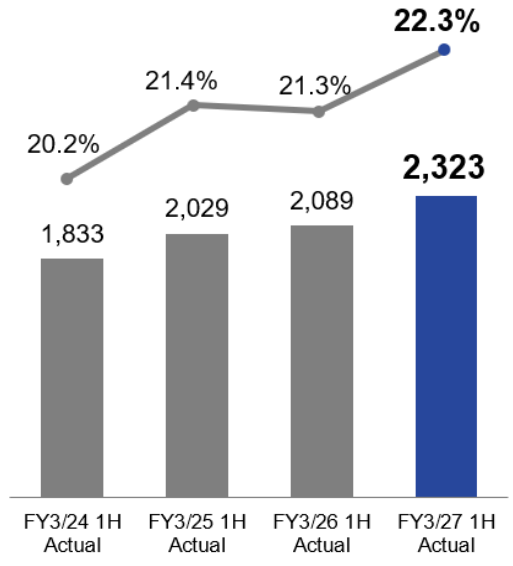
Maintenance

Trend of Business Performance (Millions of yen)

Net Sales



Segment Profit/Margin

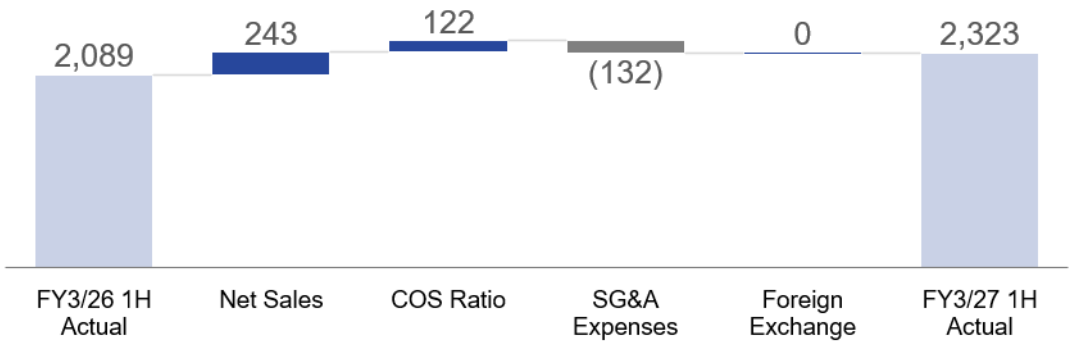


(Millions of yen)	FY3/24 1H Actual	FY3/25 1H Actual	FY3/26 1H Actual	FY3/27 1H Actual	YoY Change
Net Sales	9,072	9,495	9,801	10,429	6.4%
Inspections	5,648	5,709	5,848	5,992	2.5%
Improvement Work	3,423	3,785	3,953	4,437	12.2%
Segment Profit	1,833	2,029	2,089	2,323	11.2%

Highlights

Business Environment	• The number of properties under fire prevention measures subject to maintenance sales continued to increase. • As buildings become larger and system functionality becomes more advanced, demand is increasing for inspections and maintenance requiring specialized expertise.
Net Sales	• We continued to review certain contracts based on profitability criteria. Although the number of contracts decreased, revenue was maintained through higher contract unit prices and other factors, marking steady progress toward a more profitability-focused contract mix. • Improvement work sales expanded, driven by proactive proposals for periodic replacement, with improvement work for fire extinguishing systems making a particular contribution.
Segment Profit	• The profit margin improved significantly, reflecting sales growth in improvement work and the results of profitability-focused order-taking activities.

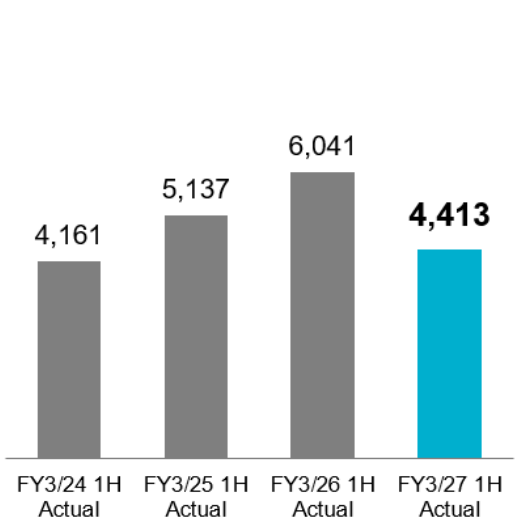
Analysis of Factors for Changes in Operating Profit



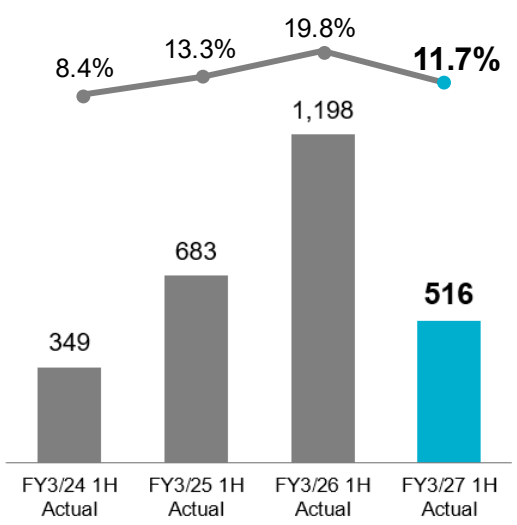
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Trend of Business Performance (Millions of yen)

Net Sales



Segment Profit/Margin



(Millions of yen)	FY3/24 1H Actual	FY3/25 1H Actual	FY3/26 1H Actual	FY3/27 1H Actual	YoY Change
Net Sales	4,161	5,137	6,041	4,413	-26.9%
General Fire Extinguishing	3,323	3,874	5,078	3,922	-22.8%
Tunnel Fire Prevention	837	1,263	962	491	-49.0%
Segment Profit	349	683	1,198	516	-56.9%

Highlights

Business Environment	• The Fire Extinguishing Systems Business focuses on large-scale building and infrastructure projects, making it susceptible to larger project sizes and the timing of orders. • Demand for new installations of general fire extinguishing systems remains solid over the medium to long term, while demand for the replacement and refurbishment/retrofit of tunnel fire prevention systems also continues.
Net Sales	• Although net sales decreased year on year against a high comparison base due to the concentration of project deliveries in the first half of the previous fiscal year, they remained in line with the initial plan.
Segment Profit	• Segment profit decreased due to lower net sales but exceeded the initial plan.

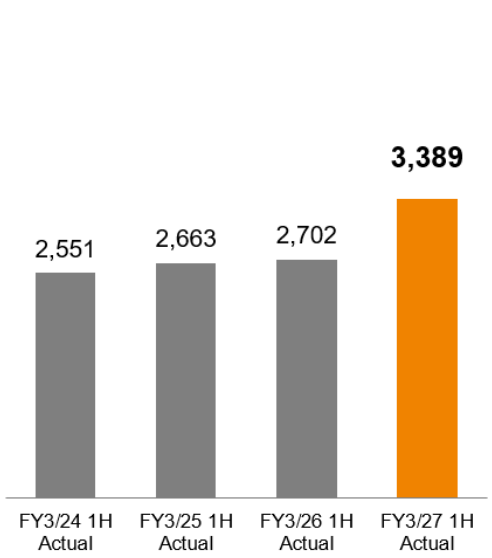
Analysis of Factors for Changes in Operating Profit



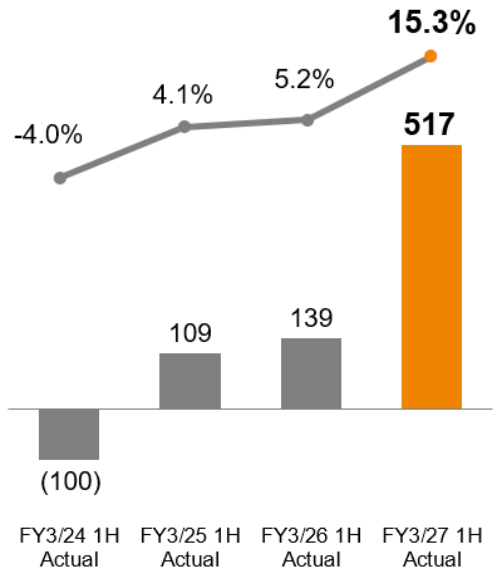
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Trend of Business Performance (Millions of yen)

Net Sales



Segment Profit/Margin

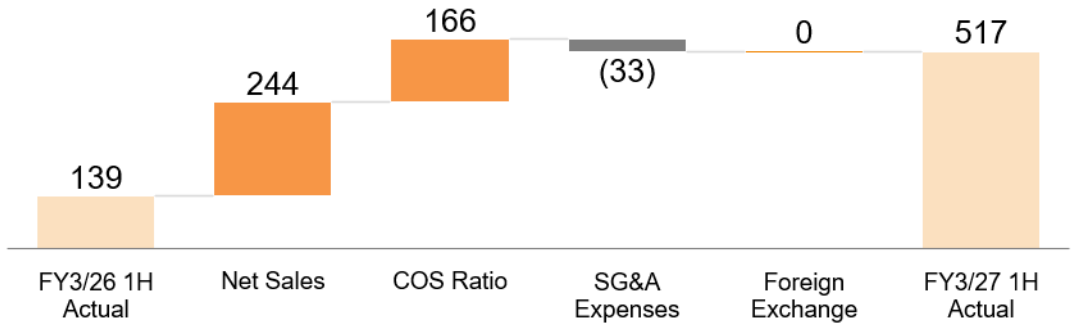


(Millions of yen)	FY3/24 1H Actual	FY3/25 1H Actual	FY3/26 1H Actual	FY3/27 1H Actual	YoY Change
Net Sales	2,551	2,663	2,702	3,389	25.4%
Access	1,569	1,819	1,889	2,496	32.1%
Security OEM	982	844	812	892	9.9%
Segment Profit	(100)	109	139	517	270.8%

Highlights

Business Environment	• The market remained solid, driven primarily by equipment renewal demand, supported by growing awareness of crime prevention and security and the upgrading of security functions at facilities. • Advancements in systems, including integration with facial recognition and security cameras, supported continued steady market growth.
Net Sales	• Access control system sales increased significantly, as initiatives to expand orders steadily contributed to sales growth.
Segment Profit	• Segment profit increased significantly, driven by substantial sales growth and a marked improvement in profitability from a higher proportion of highly profitable projects.

Analysis of Factors for Changes in Operating Profit



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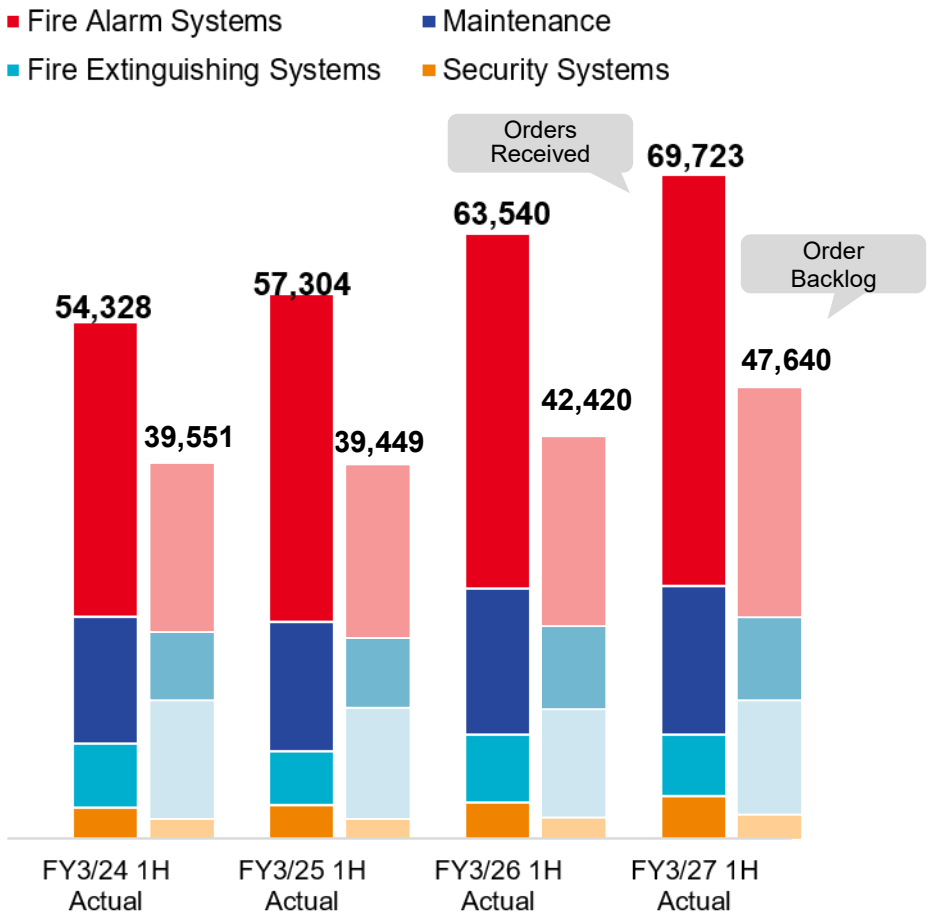
FY3/27 1H Orders Received/Order Backlog

Orders received for Fire Alarm Systems increased, driven particularly by strong growth in Fire Alarm Refurbishment/Retrofit orders. Although orders received for Fire Extinguishing Systems decreased year on year, they remained broadly in line with the plan.

The order backlog remained at a high level and is expected to support future net sales growth.

(Millions of yen)	FY3/26 1H Actual		FY3/27 1H Actual		YoY Change	
	Amount	Composition Ratio	Amount	Composition Ratio	Amount	Ratio
Orders Received	63,540	100.0%	69,723	100.0%	6,183	9.7%
Fire Alarm Systems	37,295	58.7%	43,135	61.9%	5,839	15.7%
[of which, Overseas]	[12,382]	[19.5%]	13,896	[19.9%]	[1,513]	[12.2%]
Maintenance	15,283	24.1%	15,680	22.5%	397	2.6%
Fire Extinguishing Systems	7,252	11.4%	6,436	9.2%	(815)	-11.3%
Security Systems	3,708	5.8%	4,471	6.4%	762	20.6%
Order Backlog	42,420	100.0%	47,640	100.0%	5,220	12.3%
Fire Alarm Systems	19,971	47.1%	24,205	50.8%	4,233	21.2%
[of which, Overseas]	[–]	[–]	[–]	[–]	[–]	[–]
Maintenance	8,681	20.4%	8,796	18.5%	115	1.3%
Fire Extinguishing Systems	11,313	26.7%	11,883	24.9%	570	5.0%
Security Systems	2,454	5.8%	2,755	5.8%	301	12.3%

(Millions of yen)



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Consolidated Balance Sheet and Consolidated Statement of Cash Flows

Cash and deposits increased, driven by cash flow from operating activities generated by strong business performance.

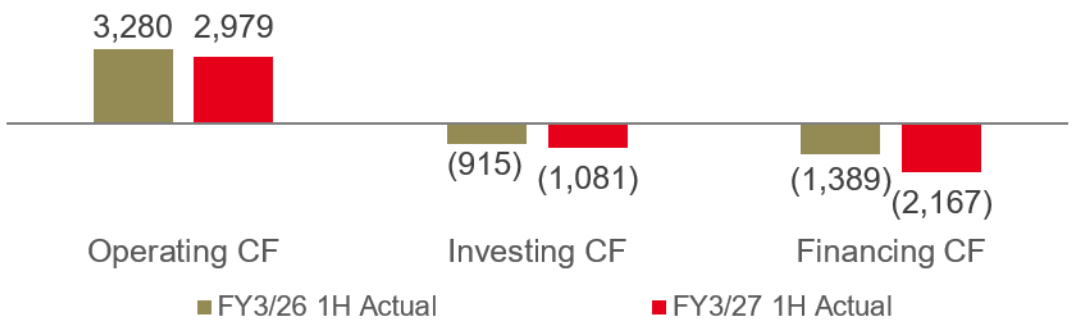
Consolidated Balance Sheet

(Millions of yen)	FY3/26 1H Actual	FY3/27 1H Actual	YoY Change
Current Assets	62,441	70,256	7,815
Cash and Deposits	22,272	27,598	5,325
Trade Receivables	24,080	24,701	621
Inventories	15,082	16,780	1,698
Non-current Assets	23,633	24,914	1,280
Total Assets	86,075	95,171	9,095
Liabilities	24,233	25,200	967
Trade Payables	5,596	5,431	(164)
Net Assets	61,841	69,970	8,128
Total Liabilities and Net Assets	86,075	95,171	9,095

Consolidated Statement of Cash Flows

Major YoY changes

(Millions of yen)	YoY Change
Profit before Income Taxes	+1,030
Decrease (Increase) in Inventories	(2,474)
Increase (Decrease) in Trade Payables	+1,327
Dividends Paid	(724)



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Appendix

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Business Summary

Providing total solutions that contribute to safety and security in buildings, centered on fire alarm systems.

Overseas sales accounted for 26.8% of total net sales, and the ratio has continued to increase.

Security Systems

Manufacturing, sales, and installation of security systems

- Access control systems
- Key management systems
- Electric lock control systems, etc.





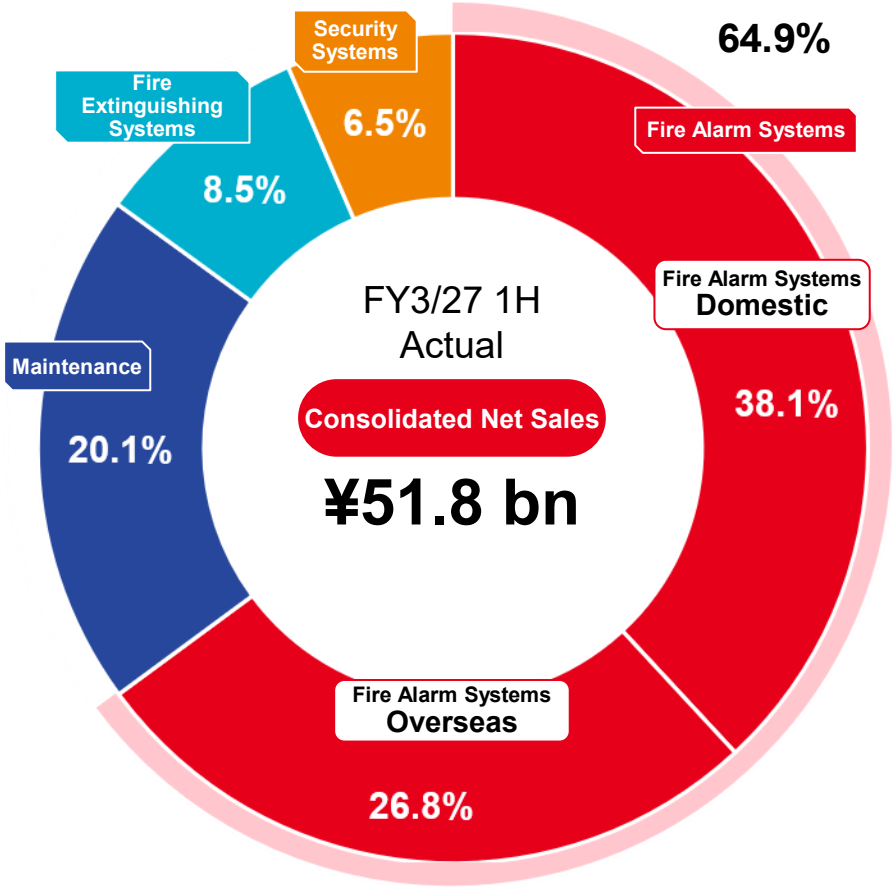
Fire Extinguishing Systems

Manufacturing, sales, and installation of fire extinguishing systems

- Sprinkler systems
- Water cannon fire extinguishing systems
- Indoor and outdoor fire hydrant systems, etc.







Fire Alarm Systems

Manufacturing, sales, and installation of fire alarm systems

- Automatic fire alarm systems
- Emergency alarm systems
- Fire reporting devices
- Ultra-high sensitivity smoke monitoring systems, etc.

For domestic



For overseas



Maintenance

Maintenance, inspection, and improvement work of fire prevention systems



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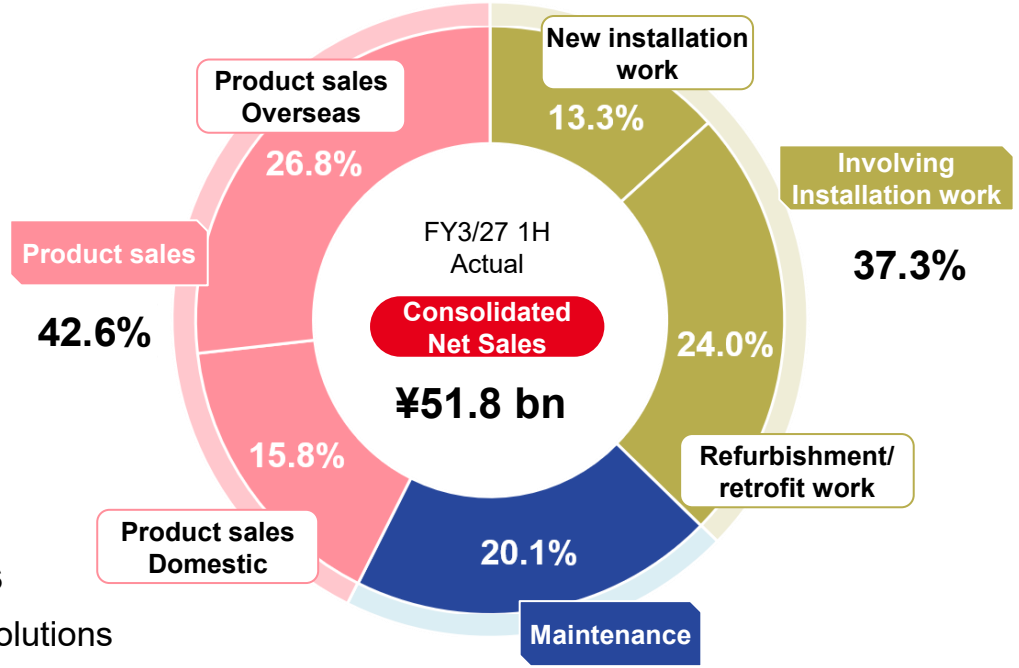
HOCHIKI's Business Types

HOCHIKI operates three business types

Involving Installation work
- Sales of systems, including the installation, testing, and commissioning of products for new installation and refurbishment/retrofit work

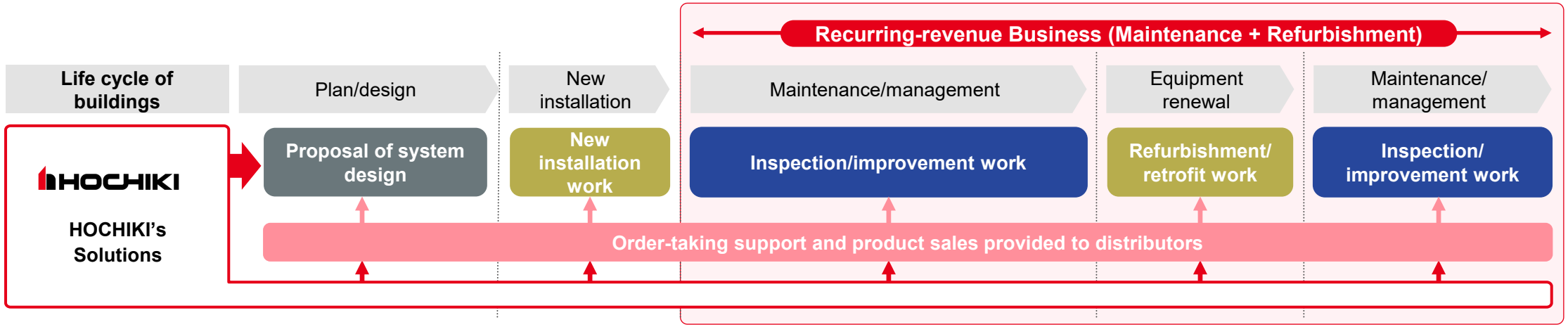
Maintenance
- Inspection and improvement work for fire protection equipment

Product sales
- Product sales to distributors, etc.
- Overseas markets: product sales only



HOCHIKI's value offering throughout the life cycle of buildings

- Long-term relationships with customers are established through the provision of solutions adapted to the life cycle of buildings.



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Overview of FY3/27 1H Financial Results

(Millions of yen)	FY3/26 1H Actual		**FY3/27 1H Actual**		YoY Change		YoY Change (Excl. foreign exchange impact)	
	Amount	Profit Margin	**Amount**	**Profit Margin**	Amount	Ratio	Amount	Ratio
Net Sales	48,594		**51,894**		3,300	6.8%	2,133	4.4%
Operating Profit	4,306	8.9%	**5,432**	10.5%	1,125	26.1%	898	20.9%
Ordinary Profit	4,375	9.0%	**5,412**	10.4%	1,036	23.7%	809	18.5%
Profit Attributable to Owners of Parent	3,015	6.2%	**3,767**	7.3%	752	24.9%	562	18.7%
R&D Expenses	1,823		**1,930**		107	5.9%	–	–
Exchange Rate (JPY/USD)	146.02		**159.49**		13.47			
Exchange Rate (JPY/GBP)	195.94		**214.16**		18.22			

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Overview of FY3/27 1H Consolidated Segment Performance

(Millions of yen)		FY3/26 1H Actual	FY3/27 1H Forecast	FY3/27 1H Actual	YoY Change		vs. Forecasts	
					Amount	Ratio	Amount	Ratio
Fire Alarm Systems	Net Sales	30,048	31,300	33,662	3,614	12.0%	2,362	7.5%
	Operating Profit	3,971	4,500	5,812	1,841	46.4%	1,312	29.2%
	Operating Margin	13.2%	14.4%	17.3%	4.1pp	–	2.9pp	–
Maintenance	Net Sales	9,801	11,400	10,429	627	6.4%	(970)	-8.5%
	Operating Profit	2,089	3,000	2,323	233	11.2%	(676)	-22.6%
	Operating Margin	21.3%	26.3%	22.3%	1.0pp	–	-4.0pp	–
Fire Extinguishing Systems	Net Sales	6,041	4,300	4,413	(1,628)	-26.9%	113	2.6%
	Operating Profit	1,198	300	516	(681)	-56.9%	216	72.3%
	Operating Margin	19.8%	7.0%	11.7%	-8.1pp	–	4.7pp	-
Security Systems	Net Sales	2,702	3,000	3,389	686	25.4%	389	13.0%
	Operating Profit	139	400	517	377	270.8%	117	29.3%
	Operating Margin	5.2%	13.3%	15.3%	10.1pp	–	1.9pp	–
Adjustment	Operating Profit	(3,092)	(3,800)	(3,737)	(645)	–	62	–
Total	**Net Sales**	**48,594**	**50,000**	**51,894**	**3,300**	**6.8%**	**1,894**	**3.8%**
	Operating Profit	**4,306**	**4,400**	**5,432**	**1,125**	**26.1%**	**1,032**	**23.5%**
	Operating Margin	**8.9%**	**8.8%**	**10.5%**	**1.6pp**	–	**1.7pp**	–
* Reference: Simple Sum of 5 Overseas Group Companies	Net Sales	14,542	15,855	16,627	2,085	14.3%	772	4.9%
	Operating Profit	1,691	1,704	1,879	187	11.1%	175	10.3%
	Operating Margin	11.6%	10.8%	11.3%	-0.3pp	–	0.5pp	–

* Revenue from overseas group companies is included in the Fire Alarm Systems segment after consolidation eliminations and is presented here for reference to illustrate the earnings structure of the overseas business.

pp: percentage points

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Trends in FY3/27 1H Consolidated Net Sales by Business Type × Market

(Millions of yen)	FY3/26 1H Actual		FY3/27 1H Actual		YoY Change	
	Amount	Ratio to Net Sales	Amount	Ratio to Net Sales	Amount	Ratio
Total of Domestic Business	36,211	74.5%	37,998	73.2%	1,787	4.9%
Installation Work Sales	18,554	51.2%	19,387	51.1%	832	4.5%
New Installation Sales	8,390	45.2%	6,911	35.7%	(1,478)	-17.6%
[of which, fire alarm new installation sales]	[3,010]	[16.2%]	[2,881]	[14.9%]	[(128)]	[-4.28%]
Refurbishment/Retrofit Sales	10,163	54.8%	12,475	64.3%	2,311	22.7%
[of which, fire alarm refurbishment/retrofit sales]	[6,129]	[33.0%]	[8,518]	[43.9%]	[2,389]	[39.0%]
Maintenance Sales	9,801	27.1%	10,429	27.4%	627	6.4%
Recurring-revenue Business Sales (Refurbishment/Retrofit + Maintenance)	19,965	55.1%	22,904	60.3%	2,939	14.7%
Product Sales	7,855	21.7%	8,181	21.5%	326	4.2%
Total of Overseas Business	12,382	25.5%	13,896	26.8%	1,513	12.2%
Total Consolidated Net Sales	48,594	–	51,894	–	3,300	6.8%
Installation Work Sales	18,554	38.2%	19,387	37.4%	832	4.5%
Maintenance Sales	9,801	20.2%	10,429	20.1%	627	6.4%
Product Sales	20,238	41.6%	22,077	42.5%	1,839	9.1%

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FY3/27 1H Overseas Sales by Region

(Millions of yen)	FY3/26 1H Actual	FY3/27 1H Actual	YoY Change	
			Amount	Ratio
North America/Central and South America	1,312	1,587	274	21.0%
North America	1,062	1,340	278	26.2%
Others	249	246	(3)	-1.3%
Asia Pacific	3,565	4,054	488	13.7%
Vietnam	1,457	1,045	(412)	-28.3%
Philippines	61	130	68	111.3%
Bangladesh	153	151	(2)	-1.3%
East Asia (excl. Japan)	1,111	1,754	642	57.8%
Australia	355	355	0	0.1%
Others	426	617	191	44.9%
Europe/Middle East/India	7,504	8,254	749	10.0%
United Kingdom	4,039	4,655	616	15.3%
Europe (excl. United Kingdom)	2,004	2,224	219	11.0%
Middle East	1,133	983	(149)	-13.2%
Others	326	390	64	19.6%
Total	12,382	13,896	1,513	12.2%

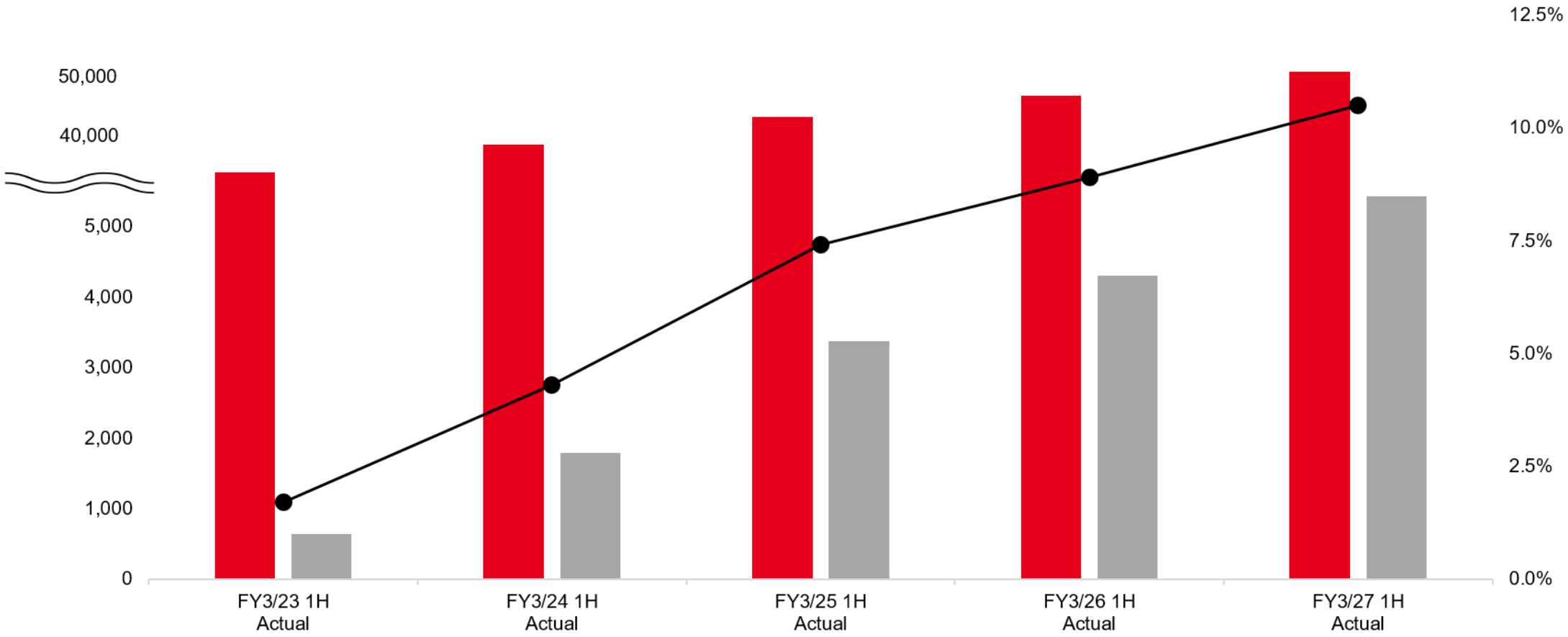
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FY3/27 1H Consolidated Balance Sheet Summary

(Millions of yen)	FY3/26 1H	FY3/26 Year-End	FY3/27 1H	YoY Change		vs. FY3/26 Year-End	
				Amount	Ratio	Amount	Ratio
Total Assets	**86,075**	**97,936**	**95,171**	**9,095**	**10.6%**	**(2,765)**	**-2.8%**
Current Assets	62,441	72,721	70,256	7,815	12.5%	(2,464)	-3.4%
Non-current Assets	23,633	25,214	24,914	1,280	5.4%	(300)	-1.2%
Property, Plant and Equipment	12,804	12,842	12,793	(10)	-0.1%	(48)	-0.4%
Intangible Assets	1,109	1,467	1,533	423	38.2%	65	4.5%
Investments and Other Assets	9,718	10,904	10,586	867	8.9%	(317)	-2.9%
Total Liabilities	**24,233**	**29,467**	**25,200**	**967**	**4.0%**	**(4,266)**	**-14.5%**
Current Liabilities	17,025	22,160	18,080	1,055	6.2%	(4,079)	-18.4%
Non-current Liabilities	7,207	7,306	7,119	(88)	-1.2%	(186)	-2.6%
Total Net Assets	**61,841**	**68,469**	**69,970**	**8,128**	**13.1%**	**1,501**	**2.2%**
Shareholders' Equity	56,108	61,438	63,194	7,085	12.6%	1,755	2.9%
Share Capital	3,798	3,798	3,798	–	–	–	–
Capital Surplus	2,728	2,700	2,695	(33)	-1.2%	(5)	-0.2%
Retained Earnings	51,416	56,775	58,536	7,119	13.8%	1,761	3.1%
Treasury Stock	(1,835)	(1,835)	(1,835)	0	–	0	–
Accumulated Other Comprehensive Income	5,552	6,964	6,736	1,184	21.3%	(228)	-3.3%
Non-Controlling Interests	180	66	39	(141)	-78.1%	(26)	-40.1%
Total Liabilities and Net Assets	**86,075**	**97,936**	**95,171**	**9,095**	**10.6%**	**(2,765)**	**-2.8%**
Equity Ratio	71.6%	69.8%	73.5%	1.9pp	–	3.7pp	–

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Trends of Consolidated Financial Results



(Millions of yen)

	FY3/23 1H Actual	FY3/24 1H Actual	FY3/25 1H Actual	FY3/26 1H Actual	FY3/27 1H Actual
Net Sales	37,662	41,568	45,531	48,594	51,894
Operating Profit	635	1,787	3,376	4,306	5,432
Operating Margin	1.7%	4.3%	7.4%	8.9%	10.5%

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Reference Indicators

Domestic Private Non-Residential Construction Investment

(Trillions of yen)	FY3/20 Actual	FY3/21 Actual	FY3/22 Actual	FY3/23 Actual	FY3/24 Actual	FY3/25 Estimate	FY3/26 Estimate	FY3/27 Forecast	FY3/28 Forecast	CAGR (FY3/20-FY3/28)
Construction investment amount	11.6	9.1	9.5	10.2	10.6	11.2	11.3	12.2	13.1	0.7%

Source: Prepared by the Company based on “QUARTERLY OUTLOOK OF CONSTRUCTION AND MACRO ECONOMY (released October 26, 2026)” (Research Institute of Construction and Economy)

Number of Domestic Properties under Fire Prevention Measures

(thousands of properties)	FY3/19 Actual	FY3/20 Actual	FY3/21 Actual	FY3/22 Actual	FY3/23 Actual	FY3/24 Actual	FY3/25 Actual	FY3/26 Actual	CAGR (FY3/19-FY3/26)
Number of fire prevention properties	4,119	4,185	4,215	4,228	4,247	4,265	4,280	4,300	0.6%
Of which, mixed-use properties	630	645	655	663	667	669	671	674	1.0%

Source: Prepared by the Company based on “White Paper on Fire Service for FY2025” (Fire and Disaster Management Agency)

Global Market Size of Fire Alarm Systems

(Millions of dollars)	FY3/24 Actual	FY3/25 Forecast	FY3/26 Forecast	FY3/27 Forecast	FY3/28 Forecast	FY3/29 Forecast	CAGR (FY3/24-FY3/29)
Total	6,161	6,425	6,698	7,020	7,377	7,763	4.7%
America	1,787	1,884	1,938	2,002	2,094	2,202	4.3%
EMEA	2,244	2,306	2,408	2,536	2,662	2,792	4.5%
Asia & Oceania	2,130	2,235	2,351	2,483	2,620	2,769	5.4%

Source: Prepared by the Company based on “Fire Detection & Suppression Equipment Report -2024 Analysis” (Omdia)

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