2026/11/5

Monthly Sales Summary for World Co., Ltd. Domestic Retail Business

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FY2026 (March 1, 2026 to February 28, 2027)		Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
Sales (YoY)		Change (%)														
Domestic Sales	*1	108.0	110.4	114.9	99.1	105.9	109.0	107.8	112.8	102.4					106.8	107.6
Store Sales	*1	109.8	112.8	120.6	100.3	109.2	112.0	110.7	116.4	105.3					110.0	110.6
Same-Store Sales	*2	96.1	98.2	104.8	87.5	95.6	96.4	96.5	105.2	95.6					99.7	97.3
Online Sales	*1	100.3	101.2	93.1	94.5	94.7	97.4	96.8	99.5	91.3					94.8	96.3
Number of Stores																
End of Month (Term)	*1	2,493	2,491	2,487	2,483	2,471	2,456	—	2,446	2,445					—	—
Openings		41	6	2	0	2	3	54	5	4					9	63
Closings		17	8	6	4	14	18	67	15	5					20	87
M&A		30	0	0	0	0	0	30	0	0					0	30
Number of Same Stores	*1	1,938	1,955	1,986	1,993	1,982	1,967	—	1,957	1,973					—	—

Note: As a general rule, this sales summary is disclosed on the third business day of the month following the reporting month and includes preliminary data. Should the final data differ from the preliminary data, the revised figures will be disclosed when the preliminary data for the subsequent month are announced. The “Full year” column presents the cumulative figures from the start of the current fiscal year through the reporting month.

*1 Figures are for domestic retail sales only and do not include domestic wholesale or event sales figures or overseas sales. Figures for store sales and number of stores include directly managed stores and VSPA (Virtual SPA), but they do not include figures for FC (Franchise) stores or overseas stores. Online sales are aggregated from sales on our own and other affiliates’ websites.

*2 Same stores are defined as stores that have been open or newly consolidated (joined our Group) for more than 12 months prior to the report and have kept the same retail area (same floor space) as in the same month of the previous year. The number of such stores changes monthly. Therefore, stores that have been relocated or closed for more than one day due to renovations are excluded. Please note that same-store sales do not include e-commerce sales.

*3 Following the consolidation of World Style Labels Co., Ltd. as a subsidiary on March 1, 2026, its figures have been included in the year-on-year sales and store count data, effective from March. The "M&A" line item in the store count breakdown reflects this new consolidation.

Number of holidays* year-on-year　Current month +1　Month in previous year +1　*Saturdays, Sundays and public holidays

- Domestic retail sales for the month were 102.4% of the level in the same month last year, with store sales at 105.3% and e-commerce sales at 91.3%. Same-store sales were 95.6% year on year. The number of holidays was one day more than that in the same month last year, which is estimated to have had a positive impact of approximately 2.5%.

- In the first part of the month, the cooler temperature helped sustain the strong full-price sales momentum from the previous month across both store and e-commerce channels. However, the higher temperature then the seasonal average in the middle of the month discouraged the full-scale sales of outerwear and other winter items, delaying the transition from autumn to winter merchandise until the end of the month.
  In this environment, promotional initiatives supported relatively strong sales of sale items in stores. However, internal factors,including delivery delays and quality issues at some brands, which resulted in lost sales opportunities, negatively affected performance. As a result, we could not achieve sales growth for the brand portfolio as a whole.

- By product category, knit cardigans suitable for fluctuating temperature, autumn-colored knit pullovers, and classic wide-leg pants with functional features were sold steadily. In home goods, automatic cooking pots and three-dimensional character stickers were popular.
  By brand, while apparel brands generally performed sluggishly, lifestyle brand 212 KITCHEN STORE and leather-goods brand HIROFU stood out for their strong performance in miscellaneous goods. In-store sales were particularly strong at luxury select shop STRASBURGO and pre-owned select shop RAGTAG.

Reference: Results for the Previous Fiscal Year

FY2025 (March 1, 2025 to February 28, 2026)	Mar.	Apr.	May	Jun.	Jul.	Aug.	1H	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	2H	Full-year
Sales (YoY)	Change (%)														
Domestic Sales	98.7	95.0	100.0	97.8	101.2	102.0	99.0	92.8	102.2	102.2	107.0	102.8	110.9	103.1	101.1
Store Sales	98.8	95.3	100.9	97.5	101.3	101.8	99.1	93.0	103.2	104.4	108.5	109.5	111.7	105.3	102.3
Same-Store Sales	98.1	94.0	100.1	96.5	100.5	100.2	98.2	91.4	100.5	102.1	93.0	96.3	100.7	97.2	97.8
Online Sales	98.7	93.5	96.5	98.8	101.0	102.6	98.4	92.2	98.6	94.1	102.0	84.1	108.5	95.9	97.0
Number of Stores															
End of Month (Term)	2,270	2,298	2,299	2,301	2,298	2,284	—	2,295	2,319	2,314	2,536	2,483	2,439	—	—
Openings	21	31	8	3	4	4	71	18	32	5	2	0	14	71	142
Closings	13	3	7	1	7	18	49	7	8	10	6	53	58	142	191
M&A	0	0	0	0	0	0	0	0	0	0	226	0	0	226	226
Number of Same Stores	1,999	2,024	2,025	2,023	2,015	1,992	—	2,005	2,037	2,052	2,098	2,059	2,004	—	—

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