November 9, 2026

Summary of Consolidated Financial Results for the First Quarter of the Fiscal Year Ending June 30, 2027 (Three Months Ended September 30, 2026)

[Japanese GAAP]

Company name: istyle Inc. Stock exchange listings: Prime Market of the TSE
Securities code: 3660 URL: https://www.istyle.co.jp/
Representative: Tetsuro Yoshimatsu, Representative Director, Chairperson, CEO
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Scheduled date of dividend payment: -
Preparation of supplementary materials for financial results: Yes
Schedule of financial results briefing session: Yes

(All amounts are rounded off to the nearest million yen)

1. Consolidated Financial Results for the Three Months Ended September 30, 2026 (July 1, 2026 – September 30, 2026)

(1) Consolidated results of operations (Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of the parent company	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended September 30, 2026	19,623	6.4	853	(17.9)	811	(22.7)	(1,668)	-
Three months ended September 30, 2025	18,442	22.6	1,039	36.4	1,050	25.1	648	7.6

Note: Comprehensive income (million yen) Three months ended September 30, 2026: (1,657) million yen (-%)
Three months ended September 30, 2025: 657 million yen (131.7%)

	Earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended September 30, 2026	(16.95)	-
Three months ended September 30, 2025	7.01	5.34

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of September 30, 2026	40,620	19,322	45.0
As of June 30, 2026	40,385	23,780	56.1

Reference: Total equity As of September 30, 2026: 18,262 million yen
As of June 30, 2026: 22,647 million yen

2. Dividends

	Dividend per share				
	First quarter-end	First half-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended June 30, 2026	-	0.00	-	1.00	1.00
Fiscal year ending June 30, 2027	-				
Fiscal year ending June 30, 2027 (forecasts)		0.00	-	2.00	2.00

Note: Revisions to most recently announced dividend forecast: None

3. Consolidated Operating Results Forecast for the Fiscal Year Ending June 30, 2027 (July 1, 2026 – June 30, 2027)

(Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of the parent company		Earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	90,000	10.0	5,000	22.4	5,100	20.2	1,400	(53.5)	14.60

Note: Revisions to the most recently announced operating results forecast: None

*** Notes**

(1) Significant changes in scope of consolidation during the period: None

(2) Application of special accounting methods for presenting quarterly consolidated financial statements: None

(3) Changes in accounting policies and accounting-based estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards, others:	None
2) Changes in accounting policies other than 1) above:	None
3) Changes in accounting-based estimates:	None
4) Restatements:	None

(4) Number of shares outstanding (common shares)

1) Number of shares issued (including treasury shares) at end of period

As of September 30, 2026:	102,661,967 shares
As of June 30, 2026:	102,661,967 shares

2) Number of treasury shares at end of period

As of September 30, 2026:	7,669,970 shares
As of June 30, 2026:	2,632,770 shares

3) Average number of shares outstanding during the period

Three months ended September 30, 2026:	98,399,172 shares
Three months ended September 30, 2025:	92,498,097 shares

* The review by certified public accountants or auditing corporations on the attached Consolidated Financial Statements: None

* Cautionary statement with respect to forecasts and other matters:

Operating results forecasts and other forward-looking statements in this report are based on assumptions judged to be valid and information available to the Company at the time of the preparation of this report. Actual performance may differ significantly from these forecasts for a number of reasons. For the assumptions underlying the forecasts herein and other notices on the use of operating results forecasts, please refer to *1. Operating Results and Financial Position (3) Consolidated Operating Results Forecast and Information about Future Predictions* on page 4 of the accompanying materials. Earnings per share in the consolidated operating results forecast is calculated taking into account the effects of the disposal of treasury shares as restricted stock compensation as of November 19, 2026.

** This financial report is solely a translation of the original Japanese "Kessan Tanshin" document, which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.*

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1. Operating Results and Financial Position

(1) Analysis of Operating Results

During the three months ended September 30, 2026, the Japanese economy remained in an uncertain situation. This was due in part to rising energy prices amid the renewed tensions in the Middle East and a standstill in the improvement in consumer sentiment, although a gradual recovery trend continued, supported by improving income conditions.

In the cosmetics industry, rising costs of raw materials and containers continued against a backdrop of the tensions in the Middle East. In terms of inbound demand, geopolitical circumstances led to a decrease in the number of tourists visiting Japan from certain countries and regions.

Moreover, in the Internet-related market, increasingly sophisticated cyberattacks have made information security measures ever more important.

The consolidated operating performance for the three months ended September 30, 2026 was as follows.

Net sales increased 6.4% year-on-year, driven by solid performance in the Marketing Solution segment and Retail segment in Japan, together with contributions from the flagship store in Hong Kong.

Operating profit decreased 17.9% due to forward-looking growth investments in the Marketing Solution business, such as expanding the client brand base and renewing the IT infrastructure.

Profit attributable to owners of the parent company temporarily recorded a deficit resulting from the recording of 3,036 million yen in loss on cancellation of treasury stock acquisition rights in connection with the cancellation of the 24th Series of Warrants. However, the recording has already been factored into the consolidated operating results forecast for the fiscal year ending June 30, 2027 announced on August 13, 2026.

As a result, the consolidated operating performance for the three months ended September 30, 2026, was as follows:

Net sales:	19,623 million yen (18,442 million yen in the previous fiscal year; 6.4% year-on-year increase)
Operating profit:	853 million yen (1,039 million yen in the previous fiscal year; 17.9% year-on-year decrease)
Ordinary profit:	811 million yen (1,050 million yen in the previous fiscal year; 22.7% year-on-year decrease)
Loss before income taxes:	2,256 million yen (1,050 million yen profit in the previous fiscal year)
Loss attributable to owners of the parent company:	1,668 million yen (648 million yen profit in the previous fiscal year)

1) Marketing Solution segment

The Marketing Solution segment consists of various services based on the cosmetics and beauty portal site *@cosme*, including advertising solutions for cosmetics brands and data-driven solutions.

Net sales increased 11.5% year-on-year due to an increase in transaction volume and an expansion in the number of brands handled. This took place against a backdrop of the successful sales promotion measures utilizing the touchpoints at e-commerce and retail stores in the Retail segment.

Despite an increase in marginal profit in line with the increased net sales, operating profit temporarily decreased 15.4% year-on-year due to a decrease in gross profit resulting from the aforementioned expansion of the client brand base, as well as upfront fixed costs associated with talent reinforcement and system infrastructure renewal with a view to future growth.

As a result, segment operating performance for the consolidated three months ended September 30, 2026, was as follows:

Net sales:	3,256 million yen (2,920 million yen in the previous fiscal year; 11.5% year-on-year increase)
Operating profit:	823 million yen (972 million yen in the previous fiscal year; 15.4% year-on-year decrease)

2) Retail segment

The Retail segment consists mainly of retail services in Japan, including the operation of the domestic cosmetics e-commerce site *@cosme SHOPPING* and operations of *@cosme STORE* cosmetics specialty shops.

Net sales for e-commerce rose 5.0% year-on-year due to the continued acquisition of new customers through platform collaborations.

Net sales for retail stores remained at the same level as in the previous fiscal year due to the steady performance of domestic customers and the contribution of new stores, despite a decline in some inbound tourists caused by geopolitical factors. As a result, net sales

increased 1.8% year-on-year in the segment overall.
Operating profit increased 2.3% year-on-year due to the contribution of the increased net sales.
As a result, segment operating performance for the consolidated three months ended September 30, 2026 was as follows:

Net sales:	14,418 million yen (14,164 million yen in the previous fiscal year; 1.8% year-on-year increase)
Operating profit:	880 million yen (860 million yen in the previous fiscal year; 2.3% year-on-year increase)

3) Global segment
The Global segment consists of business operations outside of Japan, such as e-commerce and wholesale and retail stores, as well as media and other services.
Net sales increased 59.7% year-on-year in the segment overall. This was a result of a recovery in the China cross-border e-commerce business, in addition to the contribution of net sales from the flagship store in Hong Kong, which was opened in the second quarter of the previous fiscal year.
Operating profit saw a narrower year-on-year deficit. This was due to the elimination of opening-related expenses for the flagship store in Hong Kong recorded in the previous fiscal year.
As a result, segment operating performance for the consolidated three months ended September 30, 2026 was as follows:

Net sales:	1,604 million yen (1,004 million yen in the previous fiscal year; 59.7% year-on-year increase)
Operating loss:	85 million yen (150 million yen loss in the previous fiscal year)

4) Others
The Others segment consists of a temporary staffing agency for beauty consultants, BtoC subscription services, and investment and consulting projects for companies in various stages of development, including new startups.
Both net sales and operating profit decreased year-on-year due to organizational changes toward the next growth areas, but are progressing in line with our internal plan.
As a result, segment operating performance for the consolidated three months ended September 30, 2026, was as follows:

Net sales:	347 million yen (355 million yen in the previous fiscal year; 2.4% year-on-year decrease)
Operating profit:	3 million yen (13 million yen in the previous fiscal year; 75.0% year-on-year decrease)

(2) Consolidated Financial Position

(Assets)

Total assets as of September 30, 2026, amounted to 40,620 million yen, an increase of 235 million yen compared with the end of the previous consolidated fiscal year.

Current assets as of September 30, 2026, amounted to 24,172 million yen, a decrease of 574 million yen compared with the end of the previous consolidated fiscal year. This result was mainly due to a decrease of 2,329 million yen in cash and deposits, offset in part by an increase of 1,359 million yen in merchandise.

Non-current assets as of September 30, 2026, amounted to 16,448 million yen, an increase of 810 million yen compared with the end of the previous consolidated fiscal year. This was mainly due to an increase of 89 million yen in software, an increase of 30 million yen in investment securities, and an increase of 251 million yen in lease and guarantee deposits.

(Liabilities)

Total liabilities as of September 30, 2026, amounted to 21,299 million yen, an increase of 4,694 million yen compared with the end of the previous consolidated fiscal year.

Current liabilities as of September 30, 2026, amounted to 16,667 million yen, an increase of 5,204 million yen compared with the end of the previous consolidated fiscal year. This result was mainly due to an increase of 1,782 million yen in notes and accounts payable – trade and an increase of 4,500 million yen in short-term borrowings, offset in part by a decrease of 1,067 million yen in income taxes payable.

Non-current liabilities as of September 30, 2026, amounted to 4,631 million yen, a decrease of 510 million yen compared with the end of the previous consolidated fiscal year. This result was mainly due to a decrease of 391 million yen in long-term

borrowings.

(Net Assets)

Net assets as of September 30, 2026, amounted to 19,322 million yen, a decrease of 4,458 million yen compared with the end of the previous consolidated fiscal year. This was mainly due to a decrease of 1,768 million yen in retained earnings and an increase of 2,637 million yen in treasury shares.

(3) Consolidated Operating Results Forecast and Information about Future Predictions

We have made no changes to the consolidated operating results forecast for the full year ending June 30, 2027, as announced in the summary report published on August 13, 2026.

2. Consolidated Financial Statements and Relevant Notes

(1) Consolidated Balance Sheets

(Millions of yen)

	As of June 30, 2026	As of September 30, 2026
Assets		
Current assets		
Cash and deposits	9,746	7,417
Notes and accounts receivable – trade, and contract assets	6,062	6,057
Merchandise	7,436	8,795
Operational investment securities	471	460
Other	1,036	1,448
Allowance for doubtful receivables	(5)	(5)
Total current assets	24,746	24,172
Non-current assets		
Tangible assets	4,525	4,306
Intangible assets		
Goodwill	745	754
Software	2,780	2,870
Other	680	704
Total intangible assets	4,205	4,327
Investments and other assets		
Investment securities	3,386	3,415
Lease and guarantee deposits	2,302	2,553
Other	1,220	1,846
Total investments and other assets	6,908	7,815
Total non-current assets	15,638	16,448
Total assets	40,385	40,620

(Millions of yen)

	As of June 30, 2026	As of September 30, 2026
Liabilities		
Current liabilities		
Notes and accounts payable – trade	4,139	5,921
Short-term borrowings	—	4,500
Current portion of long-term borrowings	1,582	1,574
Asset retirement obligations	32	—
Income taxes payable	1,123	55
Provision for bonuses	479	271
Other	4,109	4,346
Total current liabilities	11,464	16,667
Non-current liabilities		
Long-term borrowings	3,242	2,851
Asset retirement obligations	807	809
Other	1,092	972
Total non-current liabilities	5,141	4,631
Total liabilities	16,605	21,299
Net assets		
Shareholders' equity		
Capital stock	8,990	8,990
Capital surplus	4,139	4,146
Retained earnings	8,566	6,798
Treasury shares	(273)	(2,910)
Total shareholders' equity	21,422	17,025
Accumulated other comprehensive income		
Net unrealized gain on available-for-sale securities	(36)	(42)
Foreign currency translation adjustments	1,261	1,279
Total accumulated other comprehensive income	1,225	1,238
Subscription rights to shares	990	931
Non-controlling interests	143	128
Total net assets	23,780	19,322
Total liabilities and net assets	40,385	40,620

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

Consolidated three months ended September 30, 2026

(Millions of yen)

	Three months ended September 30, 2025	Three months ended September 30, 2026
Net sales	18,442	19,623
Cost of sales	10,393	11,071
Gross profit	8,050	8,552
Selling, general and administrative expenses	7,011	7,699
Operating profit	1,039	853
Non-operating income		
Interest income	8	17
Foreign exchange gains	0	—
Equity in gains of affiliates	32	—
Gain on investments in investment partnerships	0	38
Other	12	18
Total non-operating income	52	72
Non-operating expenses		
Interest expenses	16	24
Foreign exchange loss	—	26
Share issuance costs	23	—
Share of loss of entities accounted for using equity method	—	42
Loss on investments in investment partnerships	0	1
Other	2	22
Total non-operating expenses	41	114
Ordinary profit	1,050	811
Extraordinary income		
Gain on reversal of share acquisition rights	0	—
Total extraordinary income	0	—
Extraordinary loss		
Loss on retirement of non-current assets	1	—
Loss on cancellation of treasury stock acquisition rights	—	3,036
Non-recurring loss	—	32
Total extraordinary loss	1	3,068
Profit (loss) before income taxes	1,050	(2,256)
Income taxes	399	(590)
Profit (loss)	651	(1,666)
Profit attributable to non-controlling interests	3	2
Profit (loss) attributable to owners of the parent company	648	(1,668)

Consolidated Statements of Comprehensive Income

Consolidated three months ended September 30, 2026

(Millions of yen)

	Three months ended September 30, 2025	Three months ended September 30, 2026
Profit (loss)	651	(1,666)
Other comprehensive income		
Net unrealized gain on available-for-sale securities	23	(5)
Share of other comprehensive income of entities accounted for using equity method	(33)	(1)
Foreign currency translation adjustments	16	15
Total other comprehensive income	6	9
Comprehensive income	657	(1,657)
Comprehensive income (loss) attributable to		
Owners of the parent	656	(1,655)
Non-controlling interests	1	(2)

(3) Notes on Consolidated Financial Statements

(Notes on the Going-Concern Assumption)

Not applicable.

(Notes on Significant Changes in the Amount of Shareholders' Equity)

Three months ended September 30, 2025 (from July 1, 2025 to September 30, 2025)

The 9th and 26th series of share acquisition rights were exercised during the three months ended September 30, 2025, resulting in respective 1,000 million yen increases in capital stock and capital surplus. Furthermore, the 2nd series of unsecured convertible-bond-type bonds with share acquisition rights were exercised during the three months ended September 30, 2025, resulting in respective 750 million yen increases in capital stock and capital surplus.

As a result, capital stock and capital surplus amounted to 8,929 million yen and 4,063 million yen, respectively, as of September 30, 2025.

Three months ended September 30, 2026 (from July 1, 2026 to September 30, 2026)

The Company has repurchased 5,037,200 treasury shares pursuant to the resolution of the meeting of the Board of Directors held on August 13, 2026. As a result, treasury shares increased by 2,637 million yen during the three months ended September 30, 2026.

As a result, treasury shares amounted to 2,910 million yen as of September 30, 2026.

(Notes on Segment Information)

Three months ended September 30, 2025 (from July 1, 2025 to September 30, 2025)

1. Net sales and profit (loss) by reportable segment and information on disaggregation of revenue

(Millions of yen)

	Reportable Segment				Other[1]	Total	Adjustment[2]	Recorded in consolidated financial statements[3]
	Marketing Solution Segment	Retail Segment	Global Segment	Subtotal				
Net sales								
Goods or services transferred at a point in time	—	14,164	765	14,928	5	14,933	—	14,933
Goods or services transferred over a certain period of time	2,920	—	239	3,159	346	3,505	—	3,505
Revenue from contracts with customers	2,920	14,164	1,004	18,087	351	18,438	—	18,438
Other revenue	—	—	—	—	4	4	—	4
Sales to outside customers	2,920	14,164	1,004	18,087	355	18,442	—	18,442
Intersegment sales and transfers	410	89	3	502	13	515	(515)	—
Total	3,330	14,253	1,006	18,589	368	18,957	(515)	18,442
Segment profit (loss)	972	860	(150)	1,683	13	1,695	(656)	1,039

Notes: 1. The 'Other' is a non-reporting business segment that includes activities such as temporary staffing agency and BtoC subscription services.

2. Adjustments to segment profit (loss) in the amount of (656) million yen include an elimination of 0 million yen of intersegment transactions and (656) million yen of corporate expenses not allocated to any reportable segment.

3. Segment profit (loss) is adjusted to correspond with operating profit reported on the consolidated statements of income for the corresponding period.

2. Information about Impairment Loss on Non-current Assets, Goodwill, etc. by reportable segment

(Significant impairment losses on non-current assets)

Not applicable.

(Significant changes in goodwill amounts)

Not applicable.

(Significant gain on negative goodwill)

Not applicable.

Three months ended September 30, 2026 (from July 1, 2026 to September 30, 2026)

1. Net sales and profit (loss) by reportable segment, and information on disaggregation of revenue

(Millions of yen)

	Reportable Segment				Other[1]	Total	Adjustment[2]	Recorded in consolidated financial statements[3]
	Marketing Solution Segment	Retail Segment	Global Segment	Subtotal				
Net sales								
Goods or services transferred at a point in time	—	14,418	1,396	15,813	11	15,824	—	15,824
Goods or services transferred over a certain period of time	3,256	—	208	3,464	336	3,799	—	3,799
Revenue from contracts with customers	3,256	14,418	1,604	19,277	347	19,623	—	19,623
Other revenue	—	—	—	—	—	—	—	—
Sales to outside customers	3,256	14,418	1,604	19,277	347	19,623	—	19,623
Intersegment sales and transfers	435	105	3	543	28	571	(571)	—
Total	3,691	14,523	1,607	19,820	374	20,194	(571)	19,623
Segment profit (loss)	823	880	(85)	1,618	3	1,621	(768)	853

Notes: 1. The 'Other' is a non-reporting business segment that includes activities such as temporary staffing agency and BtoC subscription services.

2. Adjustments to segment profit (loss) in the amount of (768) million yen include an elimination of 1 million yen of intersegment transactions and (769) million yen of corporate expenses not allocated to any reportable segment.

3. Segment profit (loss) is adjusted to correspond with operating profit reported on the consolidated statements of income for the corresponding period.

2. Information about Impairment Loss on Non-current Assets, Goodwill, etc. by reportable segment

(Significant impairment losses on non-current assets)

Not applicable.

(Significant changes in goodwill amounts)

Not applicable.

(Significant gain on negative goodwill)

Not applicable.

(Notes on Statements of Cash Flows)

Quarterly consolidated statements of cash flows are not prepared for the three months ended September 30, 2026.

Depreciation (including amortization of intangible assets excluding goodwill) and amortization of goodwill for the three months ended September 30, 2026 are as follows.

(Millions of yen)

	Three months ended September 30, 2025	Three months ended September 30, 2026
Depreciation	516	636
Amortization of goodwill	51	55