Nov 10, 2026

To investors,

MonotaRO Co., Ltd.
(Security Code: 3064)
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Monthly Sales Report
Oct. 2026

Notice Regarding the Discontinuation of the Monthly Sales Report

◆ Regarding Our Monthly Disclosure Going Forward

The Company has published a Monthly Sales Report until now. We will discontinue it after the Monthly Sales Report for December 2026, scheduled for release on January 12, 2027.
From now on, we will seek to enhance our corporate value sustainably over the medium to long term through our quarterly financial results announcements and through ongoing dialogue with investors and analysts.
We appreciate your understanding.

◆ Sales

(Million Yen)

	Jan	Feb	Mar	Apr	May	Jun
This year	29,743	28,454	34,504	33,820	28,840	31,929
Previous year	24,038	24,262	28,176	25,832	24,964	27,733
Y on Y	123.7%	117.3%	122.5%	130.9%	115.5%	115.1%

	Jul	Aug	Sep	Oct	Nov	Dec
This year	33,558	26,985	30,136	32,749		
Previous year	29,090	22,620	26,558	29,423	28,724	31,390
Y on Y	115.4%	119.3%	113.5%	111.3%		

◆ Customer Acquisition (No. of customer accounts newly acquired during a month)

(Thousand Accounts)

	Jan	Feb	Mar	Apr	May	Jun
This year	100.8	92.1	104.1	128.4	115.5	97.8

	Jul	Aug	Sep	Oct	Nov	Dec
This year	99.6	99.5	99.7	99.5		

◆ Working Days

(No. of days)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
This year	19	18	21	21	18	22	22	20	19	21	19	20
Previous year	19	18	20	21	20	21	22	20	20	22	18	20

Note 1.The figures are non-consolidated. The figures are preliminary and they are subject to revision.
Revenues in months of each quarter end include royalty income from overseas.